

# Gary L. Avigne

## EMPLOYMENT / ENGAGEMENTS

1998 to present	PINNACLE ADVISORY GROUP Co-Director – Asset Management Division Boston, Massachusetts
1990 to present	COVENTRY HOTEL ASSOCIATES, INC. Principal Barrington, Rhode Island
Current	Portfolio Management    BK Investment Group Asset Management        Marriott Burlington Hotel, Burlington, MA Asset Management        Sundance Resort, Sundance, Utah Asset Management        Woodstock Inn and Resort, Woodstock VT Asset Management        Amherst College, The Lord Jeffrey Inn, Amherst, MA Asset Management        Marriott Hotel, Peabody, MA
Past	Portfolio Management    Shield Hotel Group Asset Management        Goodwin Hotel, Hartford, CT Asset Management        Marriott Armenia, Yerevan, Armenia Operating Developer     The Hotel Providence, Providence, RI Portfolio Management    Coventry Hotel, Associates
1986 to 1990	DCM HOSPITALITY INC. President Boston, Massachusetts
1975 to 1986	OMNI (DUNFEY) HOTEL CORPORATION Corporate Director of Management Services Hampton, New Hampshire

**EDUCATION**                      BOSTON COLLEGE  
Boston, Massachusetts

**AFFILIATIONS & DESIGNATIONS**                      Liberty Bank, Middletown, CT  
*Advisory Board Member*  
Middlesex County Chamber of Commerce *Executive Board Director*  
The Connection, Middletown, CT  
*Board Director*  
Conservation Lodge Foundation  
*Board Director*

## SIGNIFICANT PROJECTS

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Oversight of and direction to all hotel disciplines to include Personnel, Rooms, Food and Beverage,

Sales and Marketing, and Engineering.

Refinancing of properties. Restructuring of ownership entities. Strategic business plan development. Property assessments.

Acquisition and sale due diligence. Labor Union negotiations. Policy and procedure development and implementation.

## **SIGNIFICANT EXPERIENCE**

*Gary Avigne has been an accomplished industry professional for decades, with regional, national, and international experience and exposure. He has developed, owned, and operated hotels, in addition to providing consulting and asset management services to owners, lenders, and operators. Gary brings experience, expertise and perspective to all disciplines in the industry. As an Asset Manger he is analytical, sensitive to organizational dynamics, collaborative, and focused on delivering solutions for the betterment of a hotel or a group of hotels.*

## **EXPERT TESTIMONY & LITIGATION SUPPORT**

*Tax appeal matter – Best Western,  
Marlborough, MA*

*Breach of fiduciary responsibilities –  
represented hotel ownership*

2660 Woodley Road – Sheraton Washington,  
Washington, DC